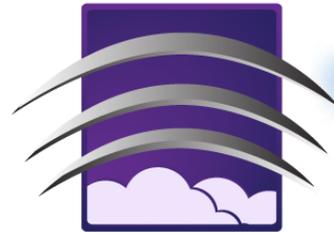


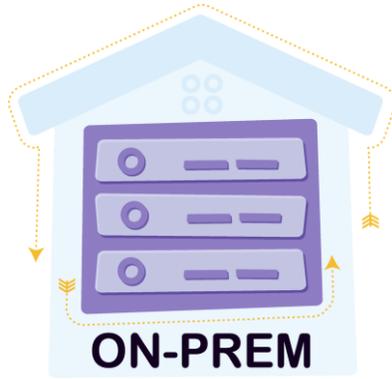
# Licensing & Ordering Guide



**Dispatcher**  
*Stratus*



# A FAMILY OF WORKFLOW AUTOMATION SOLUTIONS



 **Dispatcher**  
*Phoenix*

 **Dispatcher**  
*Phoenix* **SCANTRIP**



 **Dispatcher**  
*Stratus*

 **Dispatcher**  
*Scan Trip* **Cloud**

On-Premise and Hybrid  
Installations **SUPPORTED!**

# Differentiating KM with value-added solutions and moving into services-based offerings!



Dispatcher  
ScanTrip Cloud

- Core scan workflows integrated with KM MFPs

Dispatcher  
Stratus Starter

- Traditional workflow automation in the cloud

Dispatcher  
Stratus Business

- Standard people-based workflows

Dispatcher  
Stratus Enterprise

- Advanced people-based workflows with ECM automation capabilities

Driving digital transformation by  
**uniting people, processes and  
automation.**

## Key Benefits:

- Platform for Bridging MFP to Cloud
- True Cloud Architecture
- Global Multi-Tenant Solution with Simplified Onboarding
- Cloud Intelligent Process Automation
- Zero Trust Security
- Flexible MFP Forms Management



## Tenant Management

Administrators can quickly set up and manage tenant accounts through the Tenant Management portal. This includes inviting Tenant Admins, updating tenancy information, and more.

## License Management

Administrators can manage device licenses efficiently from a single interface, ensuring compliance and cost-effectiveness.

## Device Management

Easily manage and organize all connected devices to ensure workflows are correctly configured. Users can group, rename, and add device information for easier organization.

## Advanced Roles & Permissions

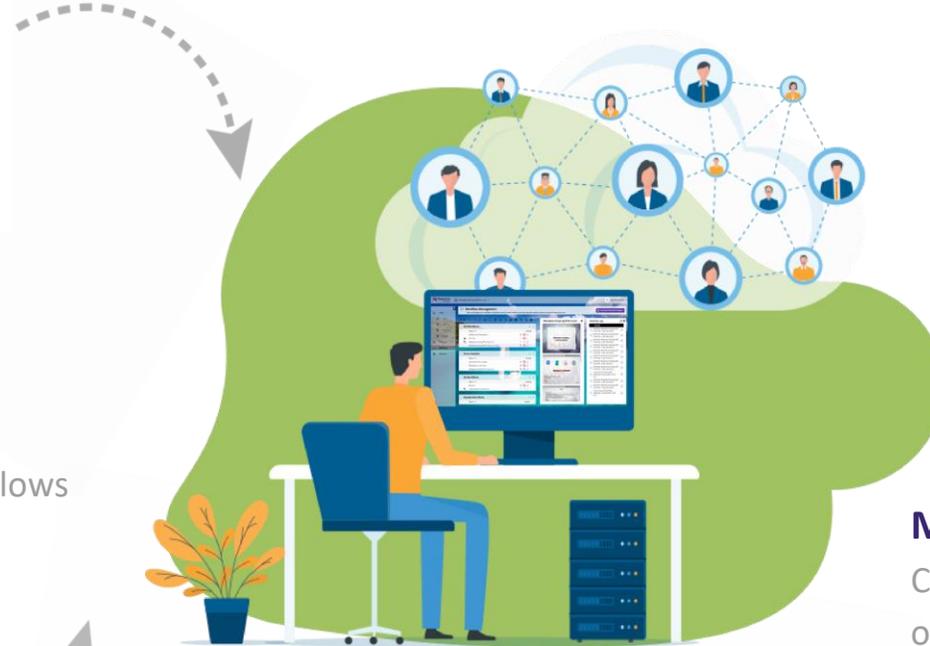
Ensure information security by assigning specific permissions to each user and controlling access to sensitive data and features.

## User Roles & Permissions

Roles are crucial in managing member access and permissions within the platform. Users can create custom roles tailored to their organizational needs, ensuring the right level of control and security.

## Multi-Tier Tenant Management

Configure nested tenants to fit your organization's structure and billing needs, providing flexibility and scalability.



## Advanced OCR with Metadata

Use advanced OCR capabilities to automatically extract vital information from scanned documents. The extracted metadata can be used for processing and intelligent routing within workflows.

## Document Indexing & Intelligent Routing

Simplify document processing, storage, and retrieval based on extracted metadata and other information, optimizing workflow efficiency.

## Dynamic Connectivity to Cloud Solutions at the MFP

With Single Sign-On, connect to various cloud-based document management systems directly from multifunction printers (MFPs), facilitating easy access to documents, *including SharePoint Online, Box, Dropbox, Google Drive, and MORE!*



## Workflow Management with Sharing

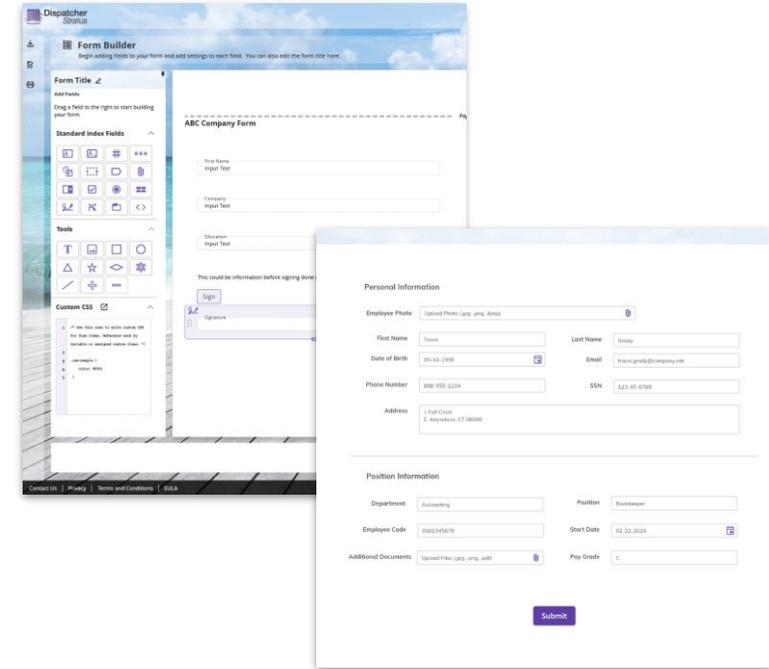
Share essential document workflows with personnel through an intuitive portal, ensuring everyone can access the workflows they need.

## Cloud Connector Management

Connect to popular third-party cloud storage solutions seamlessly, enabling workflow integration without additional sign-on requirements.

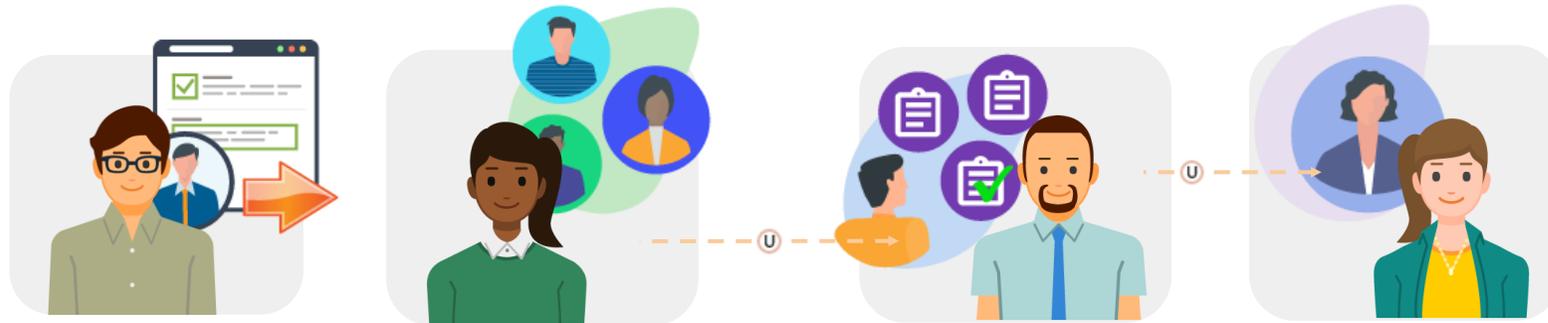
## Form Builder

The Form Builder provides a user-friendly interface for creating customized forms that seamlessly integrate into workflows. Users can easily design forms using a drag-and-drop approach without requiring extensive coding knowledge.



## Workflow Builder Tool

This tool allows users to create or edit workflows with an improved graphical interface. It simplifies the process of automating document processing tasks, maximizing efficiency.



## Bizhub SECURE Notifier Dashboard



## Authentication App



## Direct Print



Streamline **simple to complex workflows**:

- People-based tasks
  - Basic review/approvals
  - Claims Processing
  - Invoice Processing
  - Purchasing Approval
  - Customer/Employee Onboarding
  - Remittance Processing
  - Etc.
- Electronic form capture
- Intelligent document classification & routing



*Moving beyond rigidly defined workflows to smarter workflows.*

## People-Based Workflows

Incorporate manual steps within automated workflows for processes that require human intervention, ensuring flexibility and accuracy.

## Support for Non-MFP Inputs

Expand workflow capabilities beyond MFPs to include documents from various devices, enhancing flexibility and accessibility.

## Advanced Processing & Distribution Nodes

Advanced processing and distribution capabilities can be used to connect to databases, annotate documents, modify metadata, and integrate with third-party applications, expanding workflow functionality.

## Portal Customization

Customize the Dispatcher Stratus portal to align with your organization's branding or personalize it according to preferences.

## Home Page with Inbox

Access essential notifications and tasks from a centralized inbox-like interface, improving user productivity.

## Job Queues & Tracking

Users can view their assigned jobs in curated queues and track job progress throughout the workflow, ensuring timely completion.

## MFP Security Monitoring

Integrate with the bizhub SECURE Notifier app to configure MFP security policies and monitor the security of your MFP fleet from anywhere. Receive email reports on demand or whenever a device gets out of sync with its security policy.

## MFP Authentication

Built-in MFP authentication allows only users and configured guests to access MFPs – ensure your MFPs are locked down. MFPs can also be configured with public access for high-traffic areas that require quick scanning access.

**Bizhub SECURE  
Notifier Dashboard**



**Authentication App**



**Direct Print**

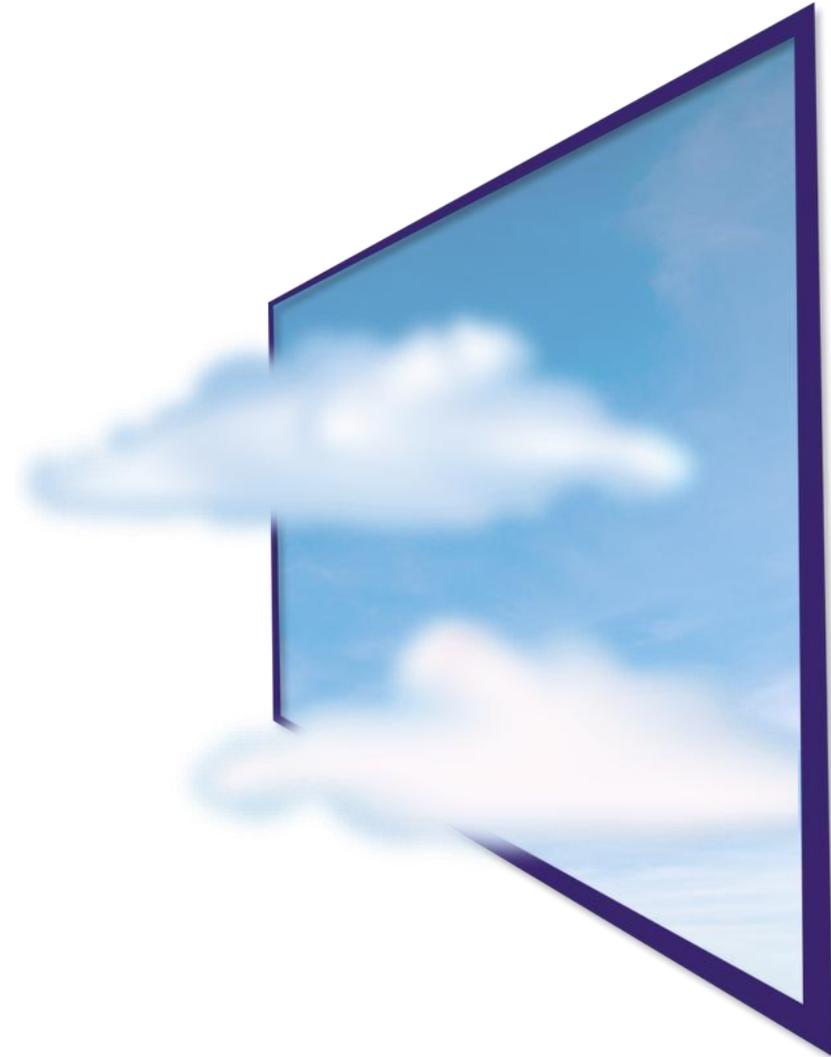


**Fleet Monitoring  
Dashboard**



	ScanTrip Cloud	Starter	Business	Enterprise
Scalable Infrastructure Powered by AWS	✓	✓	✓	✓
Unlimited Custom Workflow Creation	✓	✓	✓	✓
Easy Onboarding with Sample Workflows	✓	✓	✓	✓
Scan Capture from KM MFPs	✓	✓	✓	✓
Zonal OCR and Document Renaming	✓	✓	✓	✓
Intelligent Routing	✓	✓	✓	✓
Direct Connectivity to Cloud Solutions	✓	✓	✓	✓
Standard Form Management and Document Indexing	✓	✓	✓	✓
Electronic Document Capture	✗	✓	✓	✓
User-to-User Job Management	✗	✗	✓	✓
Customizable Roles & Permissions	✗	✗	✓	✓
eForm Capture with Optional Authentication	✗	✗	✓	✓
Real-Time Job & Workflow Notifications	✗	✗	✓	✓
Additional Connectors to Document Management Solutions	✗	✗	✓	✓
Advanced Form Management with Stylization and Branding Options	✗	✗	✗	✓
Advanced eForm Capture with Customizable Authentication	✗	✗	✗	✓
HTML Embedded Stratus eForms	✗	✗	✗	✓
Group and Queue Job Management	✗	✗	✗	✓
Stratus eSignature Workflows	✗	✗	✗	✓

# Licensing



## Purchase the following components:

- **Device License** - enables the device to connect to the Dispatcher portal and access its features and functionalities.
- **User Licenses** (*Optional with Stratus Business and Enterprise only*) - enables people-based workflow capabilities.
- **Release2Me Licenses for Secure Printing** (*Optional with Any Tier*)
- **Dispatcher ScanTrip Cloud / Dispatcher Stratus App *FREE!*** - must be installed on your MFP. This app connects your device to the Dispatcher Portal.

## A tenant is created when you purchase at least one Device license and includes:

- **Web Portal**
- **MFP Authentication and Cloud SSO**
- **Direct Print**
- **Security Dashboard with bizhub SECURE Notifier**
- **Workflow & Form Builder**
- **User & Device Management**
- **And more!**



## Initial Order Components:

- Device License(s) for each device or unique capture source
  - Valid for both Konica Minolta MFPs and Non-MFP Device Licenses (Stratus only)
  - Volume discounts available for 1-9; 10-24; 25-49; 50+
- Named User Licenses (*Optional, Stratus Business and Enterprise only*)
  - Enabled people-based workflow capabilities.
- Dispatcher ScanTrip Cloud / Stratus MFP Application **FREE!**

**Billing:** At the time of order placement, customers will be billed for the entirety of the term. (*1, 2, 3, 4, or 5 year options*)

**Renewals:** Term licenses expire after 1-5 years. The customer must place a new (initial) order to continue using the service.

**Grace Period for Expired Licenses:** If a term license expires without renewal, a 30-day grace period will be granted. Customers will have view-only access to the Dispatcher Stratus portal during this period. Tenant data will be preserved during the grace period, allowing customers to retrieve it before the access is terminated.



Item #	Device Licenses	MSRP
AEMPA00	Device License, 1 year (1-9)	\$124.00
AEMPA01	Device License, 2 year (1-9)	\$235.60
AEMPA02	Device License, 3 year (1-9)	\$334.80
AEMPA03	Device License, 4 year (1-9)	\$421.60
AEMPA04	Device License, 5 year (1-9)	\$496.00
AEMPA05	Device License, 1 year (10-49)	\$117.80
AEMPA06	Device License, 2 year (10-49)	\$223.82
AEMPA07	Device License, 3 year (10-49)	\$318.06
AEMPA08	Device License, 4 year (10-49)	\$400.52
AEMPA09	Device License, 5 year (10-49)	\$471.20

Item #	Device Licenses	MSRP
AEMPA0A	Device License, 1 year (50-199)	\$111.91
AEMPA0C	Device License, 2 year (50-199)	\$212.63
AEMPA0D	Device License, 3 year (50-199)	\$302.16
AEMPA0E	Device License, 4 year (50-199)	\$380.49
AEMPA0F	Device License, 5 year (50-199)	\$447.64
AEMPA0G	Device License, 1 year (200+)	\$106.31
AEMPA0H	Device License, 2 year (200+)	\$202.00
AEMPA0J	Device License, 3 year (200+)	\$287.05
AEMPA0K	Device License, 4 year (200+)	\$361.47
AEMPA0M	Device License, 5 year (200+)	\$425.26

Installation Fees and Pro Services		
7640005345	SEC Consultation Services for DP	\$200.00
7640005346	SEC DEVELOPMENT SERVICES FOR DP	\$350.00
7640015792	DP REMOTE INSTALLATION SERVICES BY SEC	\$350.00

**UPGRADES  
AVAILABLE TO ANY  
DISPATCHER STRATUS  
TIER!**

The Device License Tier is based on the number of unique capture sources that will be enabled in Dispatcher Stratus. Capture sources include Konica Minolta MFPs, Dropbox In folders, etc.

Item #	Device Licenses	MSRP
AEYAA12	<b>STARTER</b> , 1 year (1-9)	\$241.14
AEYAA13	<b>STARTER</b> , 2 year (1-9)	\$458.17
AEYAA14	<b>STARTER</b> , 3 year (1-9)	\$651.08
AEYAA15	<b>STARTER</b> , 4 year (1-9)	\$819.88
AEYAA16	<b>STARTER</b> , 5 year (1-9)	\$964.56
AEYAA17	<b>STARTER</b> , 1 year (10-49)	\$229.08
AEYAA18	<b>STARTER</b> , 2 year (10-49)	\$435.26
AEYAA19	<b>STARTER</b> , 3 year (10-49)	\$618.52
AEYAA1A	<b>STARTER</b> , 4 year (10-49)	\$778.88
AEYAA1C	<b>STARTER</b> , 5 year (10-49)	\$916.33

Item #	Device Licenses	MSRP
AEYAA1D	<b>STARTER</b> , 1 year (50-199)	\$217.63
AEYAA1E	<b>STARTER</b> , 2 year (50-199)	\$413.49
AEYAA1F	<b>STARTER</b> , 3 year (50-199)	\$587.60
AEYAA1G	<b>STARTER</b> , 4 year (50-199)	\$739.94
AEYAA1H	<b>STARTER</b> , 5 year (50-199)	\$870.52
AEYAA1J	<b>STARTER</b> , 1 year (200+)	\$206.75
AEYAA1K	<b>STARTER</b> , 2 year (200+)	\$392.82
AEYAA1M	<b>STARTER</b> , 3 year (200+)	\$558.22
AEYAA1N	<b>STARTER</b> , 4 year (200+)	\$702.94
AEYAA1P	<b>STARTER</b> , 5 year (200+)	\$826.99

Installation Fees and Pro Services		
7640005345	SEC Consultation Services for DP	\$200.00
7640005346	SEC DEVELOPMENT SERVICES FOR DP	\$350.00
7640015792	DP REMOTE INSTALLATION SERVICES BY SEC	\$350.00

**UPGRADES  
AVAILABLE  
TO DISPATCHER STRATUS  
BUSINESS OR  
ENTERPRISE!**

The Device License Tier is based on the number of unique capture sources that will be enabled in Dispatcher Stratus. Capture sources include Konica Minolta MFPs, Dropbox In folders, etc.

Item #	Device Licenses	MSRP
AEYAA1R	<b>BUSINESS</b> , 1 year (1-9)	\$479.00
AEYAA1T	<b>BUSINESS</b> , 2 year (1-9)	\$910.10
AEYAA1U	<b>BUSINESS</b> , 3 year (1-9)	\$1,293.30
AEYAA1V	<b>BUSINESS</b> , 4 year (1-9)	\$1,628.60
AEYAA1W	<b>BUSINESS</b> , 5 year (1-9)	\$1,916.00
AEYAA1Y	<b>BUSINESS</b> , 1 year (10-49)	\$455.05
AEYAA20	<b>BUSINESS</b> , 2 year (10-49)	\$864.60
AEYAA21	<b>BUSINESS</b> , 3 year (10-49)	\$1,228.64
AEYAA22	<b>BUSINESS</b> , 4 year (10-49)	\$1,547.17
AEYAA23	<b>BUSINESS</b> , 5 year (10-49)	\$1,820.20

Item #	Device Licenses	MSRP
AEYAA24	<b>BUSINESS</b> , 1 year (50-199)	\$432.30
AEYAA25	<b>BUSINESS</b> , 2 year (50-199)	\$821.37
AEYAA26	<b>BUSINESS</b> , 3 year (50-199)	\$1,167.20
AEYAA27	<b>BUSINESS</b> , 4 year (50-199)	\$1,469.81
AEYAA28	<b>BUSINESS</b> , 5 year (50-199)	\$1,729.19
AEYAA29	<b>BUSINESS</b> , 1 year (200+)	\$410.68
AEYAA2A	<b>BUSINESS</b> , 2 year (200+)	\$780.30
AEYAA2C	<b>BUSINESS</b> , 3 year (200+)	\$1,108.84
AEYAA2D	<b>BUSINESS</b> , 4 year (200+)	\$1,396.32
AEYAA2E	<b>BUSINESS</b> , 5 year (200+)	\$1,642.73

Installation Fees and Pro Services		
7640005345	SEC Consultation Services for DP	\$200.00
7640005346	SEC DEVELOPMENT SERVICES FOR DP	\$350.00
7640015792	DP REMOTE INSTALLATION SERVICES BY SEC	\$350.00

**UPGRADES AVAILABLE TO DISPATCHER STRATUS ENTERPRISE!**

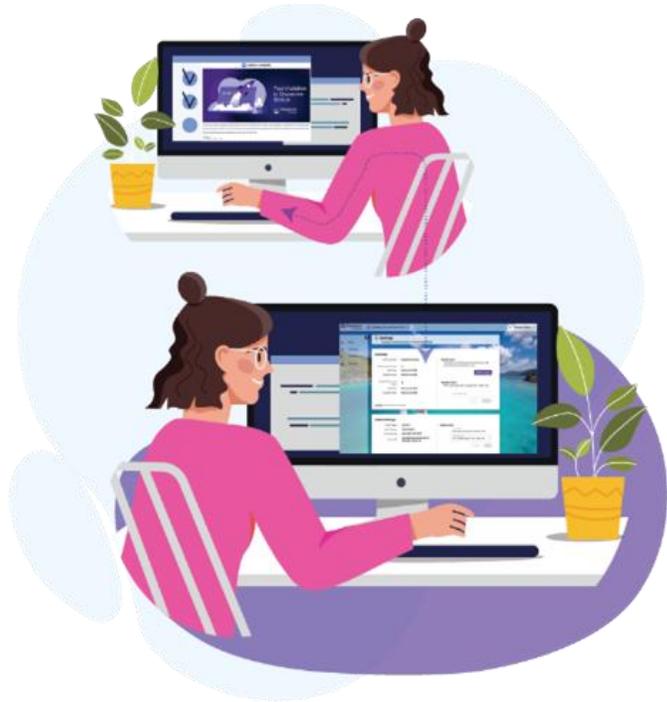
The Device License Tier is based on the number of unique capture sources that will be enabled in Dispatcher Stratus. Capture sources include Konica Minolta MFPs, Dropbox In folders, etc.

Item #	Device Licenses	MSRP
AEYAA00	ENTERPRISE, 1 year (1-9)	\$899.00
AEYAA01	ENTERPRISE, 2 year (1-9)	\$1,708.10
AEYAA02	ENTERPRISE, 3 year (1-9)	\$2,427.30
AEYAA03	ENTERPRISE, 4 year (1-9)	\$3,056.60
AEYAA04	ENTERPRISE, 5 year (1-9)	\$3,596.00
AEYAA05	ENTERPRISE, 1 year (10-49)	\$410.40
AEYAA06	ENTERPRISE, 2 year (10-49)	\$779.76
AEYAA07	ENTERPRISE, 3 year (10-49)	\$1,108.08
AEYAA08	ENTERPRISE, 4 year (10-49)	\$1,395.36
AEYAA09	ENTERPRISE, 5 year (10-49)	\$1,641.60

Item #	Device Licenses	MSRP
AEYAA0A	ENTERPRISE, 1 year (50-199)	\$811.35
AEYAA0C	ENTERPRISE, 2 year (50-199)	\$1,541.56
AEYAA0D	ENTERPRISE, 3 year (50-199)	\$2,190.64
AEYAA0E	ENTERPRISE, 4 year (50-199)	\$2,758.58
AEYAA0F	ENTERPRISE, 5 year (50-199)	\$3,245.39
AEYAA0G	ENTERPRISE, 1 year (200+)	\$770.78
AEYAA0H	ENTERPRISE, 2 year (200+)	\$1,464.48
AEYAA0J	ENTERPRISE, 3 year (200+)	\$2,081.11
AEYAA0K	ENTERPRISE, 4 year (200+)	\$2,620.65
AEYAA0M	ENTERPRISE, 5 year (200+)	\$3,083.12

Installation Fees and Pro Services		
7640005345	SEC Consultation Services for DP	\$200.00
7640005346	SEC DEVELOPMENT SERVICES FOR DP	\$350.00
7640015792	DP REMOTE INSTALLATION SERVICES BY SEC	\$350.00

The Device License Tier is based on the number of unique capture sources that will be enabled in Dispatcher Stratus. Capture sources include Konica Minolta MFPs, Dropbox In folders, etc.



### User Licenses

User Licenses are required for unique user that needs to participate in a people-based workflow using one of the following nodes:

- People – User
- People – Queue
- People – Group
- People – Edit & Approve
- People Queue – Edit & Approve
- Collaboration
- Survey

### Key Details:

- User Licenses are available only for the Stratus Business and Enterprise Tiers.
- They enable people-based workflow capabilities, facilitating the capture and processing of documents through various devices.
- User Licenses are NOT required for general portal users to manage workflows, devices, settings, forms, etc.

**Note:** The number of User Licenses purchased should align with the number of individuals expected to interact with documents, data, and jobs through the Dispatcher Stratus portal during workflow processing.

Item #	User Licenses	MSRP
AEYAA2F	<b>BUSINESS</b> , 1 year (1-99)	\$239.50
AEYAA2G	<b>BUSINESS</b> , 2 year (1-99)	\$455.05
AEYAA2H	<b>BUSINESS</b> , 3 year (1-99)	\$646.65
AEYAA2J	<b>BUSINESS</b> , 4 year (1-99)	\$814.30
AEYAA2K	<b>BUSINESS</b> , 5 year (1-99)	\$958.00
AEYAA2M	<b>BUSINESS</b> , 1 year (100-499)	\$203.58
AEYAA2N	<b>BUSINESS</b> , 2 year (100-499)	\$386.80
AEYAA2P	<b>BUSINESS</b> , 3 year (100-499)	\$549.67
AEYAA2R	<b>BUSINESS</b> , 4 year (100-499)	\$692.17
AEYAA2T	<b>BUSINESS</b> , 5 year (100-499)	\$814.32

Item #	User Licenses	MSRP
AEYAA2U	<b>BUSINESS</b> , 1 year (500-1999)	\$173.04
AEYAA2V	<b>BUSINESS</b> , 2 year (500-1999)	\$328.78
AEYAA2W	<b>BUSINESS</b> , 3 year (500-1999)	\$467.21
AEYAA2Y	<b>BUSINESS</b> , 4 year (500-1999)	\$588.34
AEYAA30	<b>BUSINESS</b> , 5 year (500-1999)	\$692.16
AEYAA31	<b>BUSINESS</b> , 1 year (2000+)	\$147.08
AEYAA32	<b>BUSINESS</b> , 2 year (2000+)	\$279.45
AEYAA33	<b>BUSINESS</b> , 3 year (2000+)	\$397.12
AEYAA34	<b>BUSINESS</b> , 4 year (2000+)	\$500.07
AEYAA35	<b>BUSINESS</b> , 5 year (2000+)	\$588.32

Installation Fees and Pro Services		
7640005345	SEC Consultation Services for DP	\$200.00
7640005346	SEC DEVELOPMENT SERVICES FOR DP	\$350.00
7640015792	DP REMOTE INSTALLATION SERVICES BY SEC	\$350.00

**UPGRADES AVAILABLE!**



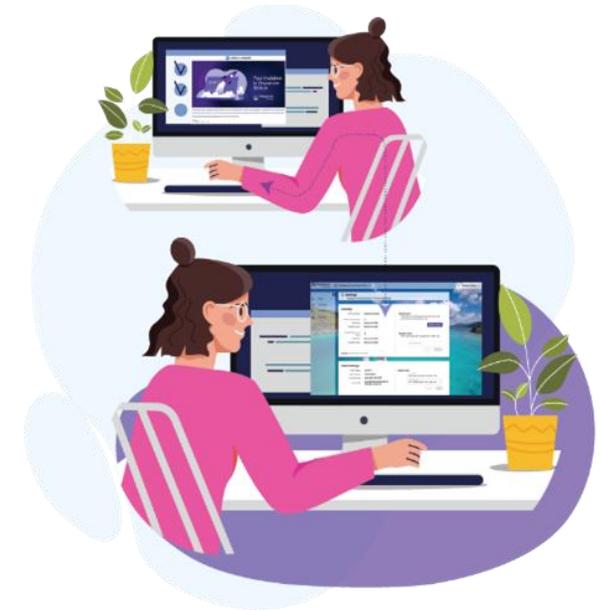
The number of User licenses purchased should equal the number of people expected to interact with documents, data, and jobs through the Dispatcher Stratus portal during workflow processing.

Item #	User Licenses	MSRP
AEYAA0N	ENTERPRISE, 1 year (1-99)	\$449.50
AEYAA0P	ENTERPRISE, 2 year (1-99)	\$854.05
AEYAA0R	ENTERPRISE, 3 year (1-99)	\$1,213.65
AEYAA0T	ENTERPRISE, 4 year (1-99)	\$1,528.30
AEYAA0U	ENTERPRISE, 5 year (1-99)	\$1,798.00
AEYAA48	ENTERPRISE, 1 year (100-499)	\$382.08
AEYAA49	ENTERPRISE, 2 year (100-499)	\$725.95
AEYAA4A	ENTERPRISE, 3 year (100-499)	\$1,031.62
AEYAA4C	ENTERPRISE, 4 year (100-499)	\$1,299.07
AEYAA4D	ENTERPRISE, 5 year (100-499)	\$1,528.32

Item #	User Licenses	MSRP
AEYAA4E	ENTERPRISE, 1 year (500-1999)	\$324.76
AEYAA4F	ENTERPRISE, 2 year (500-1999)	\$617.04
AEYAA4G	ENTERPRISE, 3 year (500-1999)	\$876.85
AEYAA4H	ENTERPRISE, 4 year (500-1999)	\$1,104.18
AEYAA4J	ENTERPRISE, 5 year (500-1999)	\$1,299.04
AEYAA4K	ENTERPRISE, 1 year (2000+)	\$276.05
AEYAA4M	ENTERPRISE, 2 year (2000+)	\$524.50
AEYAA4N	ENTERPRISE, 3 year (2000+)	\$745.34
AEYAA4P	ENTERPRISE, 4 year (2000+)	\$938.57
AEYAA4R	ENTERPRISE, 5 year (2000+)	\$1,104.20

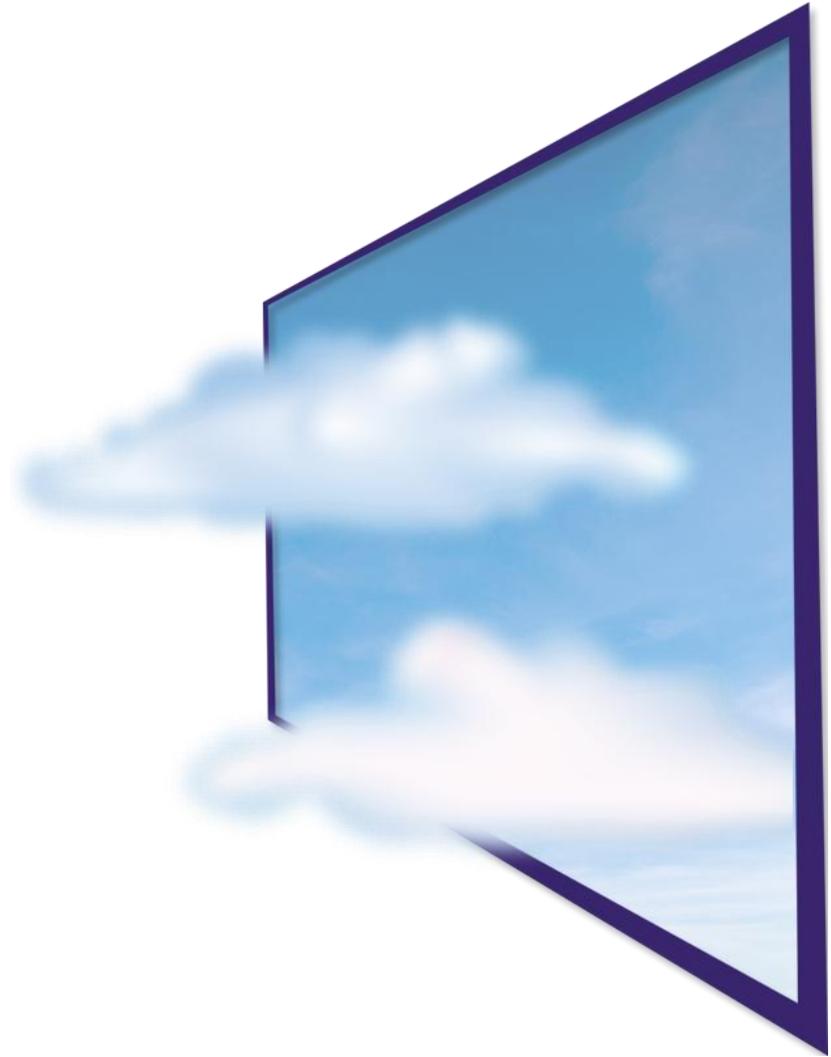
Installation Fees and Pro Services		
7640005345	SEC Consultation Services for DP	\$200.00
7640005346	SEC DEVELOPMENT SERVICES FOR DP	\$350.00
7640015792	DP REMOTE INSTALLATION SERVICES BY SEC	\$350.00

The number of User licenses purchased should equal the number of people expected to interact with documents, data, and jobs through the Dispatcher Stratus portal during workflow processing.





**Dispatcher**  
*Release2Me* **Cloud**



## Make Document Security a Priority

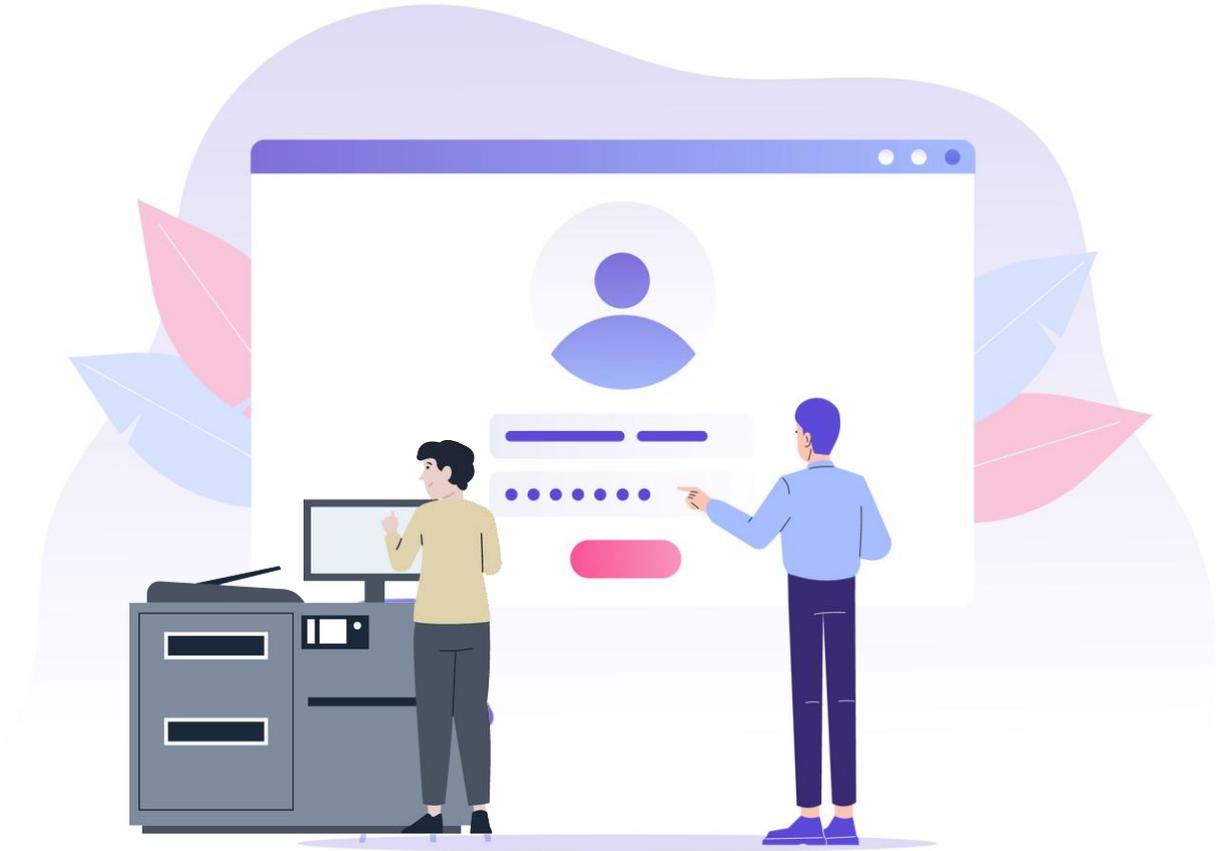
Release2Me allows admins to configure queues that temporarily store documents for printing, which can be quickly released at the MFP. No more grabbing the wrong document, accidentally throwing away someone's print job, or documents being stolen from the printer.

## Environmentally Friendly

Extend the lifespan of your MFP fleet by only printing the documents you need. Save on paper and other printing costs as well.

## Highly Customizable

Print queues can be configured with specific print settings to ensure every job is printed correctly the first time.



## Personal Print Queue

Users automatically get a secure, personal print queue. They can upload documents to it directly or configure a computer with a print queue just like a printer. Users can even delegate jobs to other users.

## Shared Print Queues

Admins can create shared queues, where any queue member can access shared documents. This is perfect for common documents like order forms, work requests, etc.

## Guest Print Queues

Temporary users who need print access can be added to guest queues. These offer temporary access to MFPs with a simple login. Use guest queue for visiting employees, conference attendees, job candidates, and more!

## Secure Print Release at the MFP

Users can quickly log in at the MFP and see all jobs available in all their queues. They can select the print job or jobs they would like to print, and the MFP will print those jobs. Jobs can even be saved for the future in case they need to be printed multiple times.



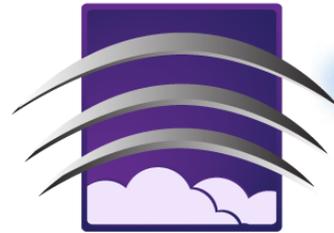
# ITEM NUMBERS + MSRP

Item #	Device Licenses	MSRP
AEYAA4T	R2Me License, 1 year (1-9)	\$124.00
AEYAA4U	R2Me License, 2 year (1-9)	\$124.00
AEYAA4V	R2Me License, 3 year (1-9)	\$124.00
AEYAA4W	R2Me License, 4 year (1-9)	\$124.00
AEYAA4Y	R2Me License, 5 year (1-9)	\$124.00
AEYAA50	R2Me License, 1 year (10-49)	\$117.80
AEYAA51	R2Me License, 2 year (10-49)	\$117.80
AEYAA52	R2Me License, 3 year (10-49)	\$117.80
AEYAA53	R2Me License, 4 year (10-49)	\$117.80
AEYAA54	R2Me License, 5 year (10-49)	\$117.80

Item #	Device Licenses	MSRP
AEYAA55	R2Me License, 1 year (50-199)	\$111.91
AEYAA56	R2Me License, 2 year (50-199)	\$111.91
AEYAA57	R2Me License, 3 year (50-199)	\$111.91
AEYAA58	R2Me License, 4 year (50-199)	\$111.91
AEYAA59	R2Me License, 5 year (50-199)	\$111.91
AEYAA5A	R2Me License, 1 year (200+)	\$106.31
AEYAA5C	R2Me License, 2 year (200+)	\$106.31
AEYAA5D	R2Me License, 3 year (200+)	\$106.31
AEYAA5E	R2Me License, 4 year (200+)	\$106.31
AEYAA5F	R2Me License, 5 year (200+)	\$106.31

Installation Fees and Pro Services		
7640005345	SEC Consultation Services for DP	\$200.00
7640005346	SEC DEVELOPMENT SERVICES FOR DP	\$350.00
7640015792	DP REMOTE INSTALLATION SERVICES BY SEC	\$350.00

Ordering



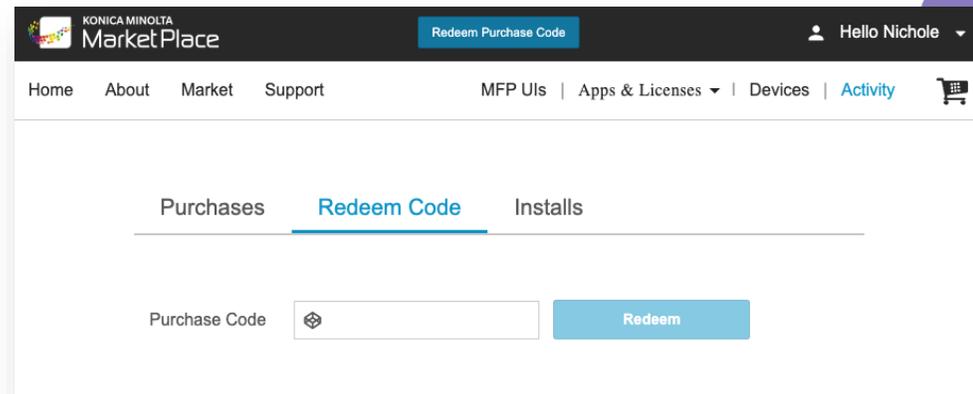
**Dispatcher**  
*Stratus*



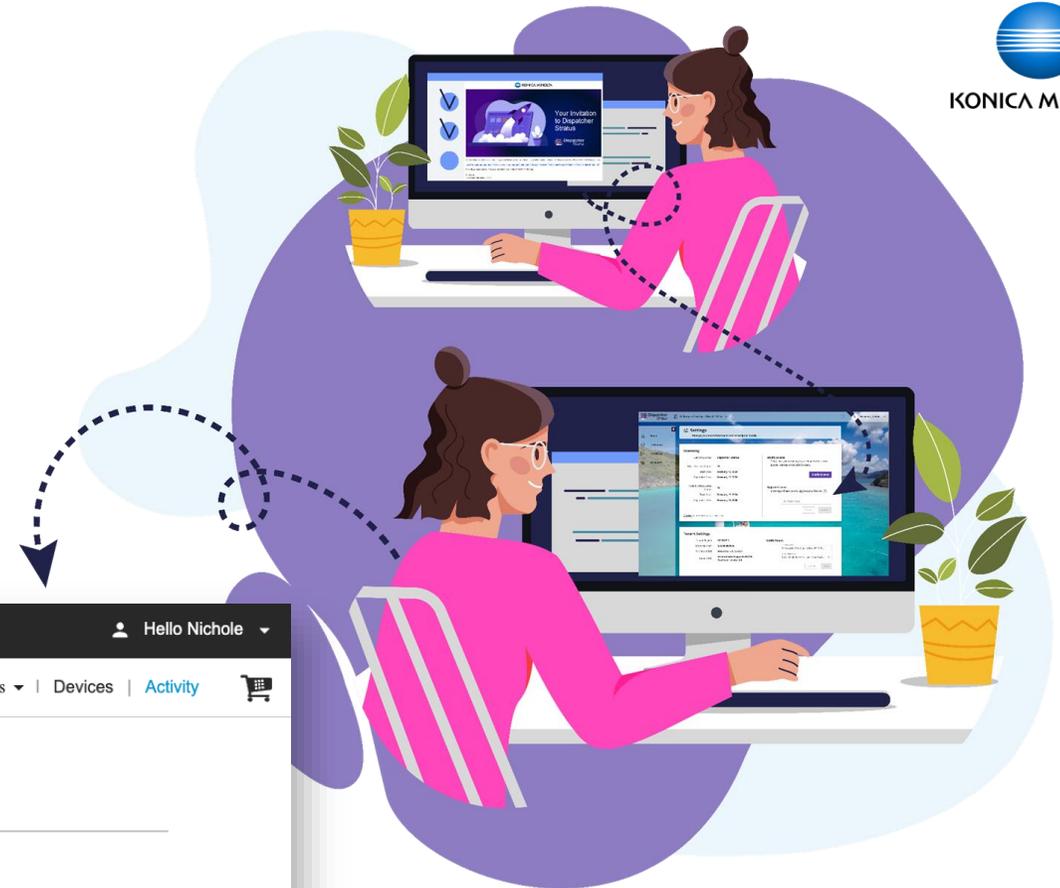
Place order via Enterprise Resource Planning (ERP) system, such as SAP.

### Purchase Confirmation via Email

After placing an order, MarketPlace sends the customer a purchase code via email that can be redeemed within the MarketPlace.



**NOTE:** Term customers pay upfront for their plan, no refunds will be issued for changes, including removing purchased device licenses or canceling the plan.



### ALL ORDERS FOR NEW CUSTOMERS MUST INCLUDE:

- At least **one (1) device license** to activate the tenant and power document capture workflows
- The **same term for all licenses** in the order
  - New tenant cannot support mixed term licenses!

### SAMPLE ORDER FOR A NEW TENANT

Item #	Item Description	QTY
AEMPA01	Device License, 2 year (1-9)	3
AEYAA4U	R2Me License, 2 year (1-9)	3

This order will support scanning with ScanTrip Cloud and printing with Release2Me Cloud on 3 devices for 2 years.

### ALL ORDERS FOR EXISTING CUSTOMERS MUST INCLUDE:

- **Additional Device or user licenses**, as needed to power a customers workflows
- Can support mixed terms to **extend the time of service**
- Can support only licenses for add-ins

### SAMPLE ORDER FOR AN EXISTING TENANT

Item #	Item Description	QTY
AEMPA01	Device License, 2 year (1-9)	3
AEYAA4V	R2Me License, 3 year (1-9)	3

This order will support scanning with ScanTrip Cloud for 3 devices and a total of 2 years. Additionally, this customer is adding printing with Release2Me Cloud on 3 devices for 2 years.

Assuming the customer has 1 year of scanning left on their existing tenant, the scan and print licenses will be co-termed.

**EXAMPLE 1:** A small office has **3 devices** and wants to try out scan workflows for 2 years.

**EXAMPLE 1.1:** Six months later, the same small office enjoyed the service and wants to add **5 additional devices** to their current instance/tenant for 2 years.

A sales representative places an order for the following items:

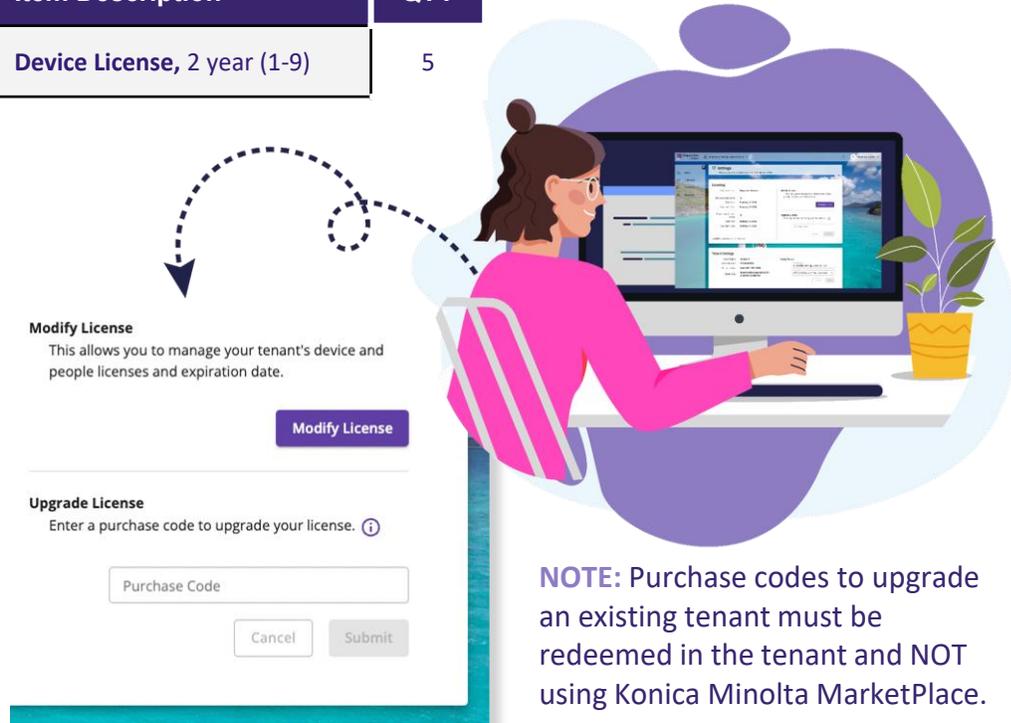
A sales representative places an order for the following items:

Item #	Item Description	QTY
AEMPA01	Device License, 2 year (1-9)	3

Item #	Item Description	QTY
AEMPA01	Device License, 2 year (1-9)	5

Upon the redemption of the purchase code, the customer will be given the option to extend the term of their existing device licenses or to add additional device licenses.

When adding additional devices, the time of service remaining on the existing devices, plus the total purchased, will be averaged across all devices to determine the new expiration date.



**Modify License**  
This allows you to manage your tenant's device and people licenses and expiration date.

**Upgrade License**  
Enter a purchase code to upgrade your license. ⓘ

Purchase Code

Cancel Submit

**NOTE:** Purchase codes to upgrade an existing tenant must be redeemed in the tenant and NOT using Konica Minolta MarketPlace.

**EXAMPLE 2:** A medium-sized office with 50 devices would like to introduce a scan workflow for all devices and set up document collection from 5 emails and 5 fax accounts. In addition, 10 users will need to interact with documents for approval during a workflow.

With Dispatcher Stratus, this request can be efficiently automated with the correct setup.

A sales representative should place an order with the following items:

Item #	Item Description	QTY
AEYAA24	BUSINESS, 1 year (50-199)	60
AEYAA2F	BUSINESS, 1 year (1-99)	10

The number of User licenses purchased should equal the number of people expected to interact with documents, data, and jobs through the Dispatcher Stratus portal during workflow processing.



**EXAMPLE 2.2:** Six months later, the same medium-sized office enjoyed the service and wants to add **10 additional users** to their current instance/tenant for 1 year.

A sales representative places an order for the following items:

Item #	Item Description	QTY
AEYAA2F	BUSINESS, 1 year (1-99)	10

License Tier is based on the number of unique captures or users that will be enabled in Dispatcher Stratus.

### **Does Dispatcher Stratus Support Multi-Year Term Licenses?**

**Yes!** Please refer to the Item Numbers page for all of the available options.

### **Is There A Minimum Requirement For Dispatcher Stratus Orders? No.**

Each term license order of Dispatcher Stratus includes access to the Dispatcher Stratus portal and access to Dispatcher Stratus at one device.

### **What Happens When A Dispatcher Stratus License Expires?**

Dispatcher Stratus Term licenses cease to function after the license expires (1-5 years). However, a grace period is provided allowing view-only access to the tenant.

### **What If A Customer Already Has A Dispatcher Stratus Term License And Wants To Add Devices To It?**

Customers can purchase additional device licenses to expand an existing tenant. Using the Settings page in the Dispatcher Stratus portal, a tenant admin can redeem additional purchase codes to add devices to their current tenant.

### **What Happens If A Customer Wants To Downgrade Or Cancel Their Plan?**

As term customers pay upfront for their plan, no refunds will be issued for changes to their plan. This includes scenarios such as removing purchased device licenses or canceling the plan.

### **Can Licenses Be Transferred Between Devices Or Users? Yes.**

Licenses can be transferred between devices or users, but sharing user accounts is prohibited.

### **Should Sales Prepare A BNA (Business Needs Assessment)? Yes.**

A BNA is required for SEC to quote professional services for any implementation that requires remote installation services or custom workflow configurations.

## NFR LICENSE

NFR licenses are available for Sales Rep use.  
Click link to request [sec.kmbs.us](https://sec.kmbs.us)

## CUSTOMER OPPORTUNITY? OFFER THEM A **FREE** TRIAL!

To help our customers get started, offer them a 15-  
days free with 3 capture licenses and 3 print licenses.  
Daily processing limitation apply.  
Request a Trial license here:  
[DispatcherStratus.com](https://DispatcherStratus.com)

Comprehensive help for Dispatcher Stratus  
[help.DispatcherStratus.com](https://help.DispatcherStratus.com)

### DISPATCHER Stratus

Automating admin tasks and  
workflows that involve human input.

**Contact For Pricing**  
(annual term)

Designed for businesses who want to enhance  
processes across the entire organization. Adding to the  
proven Dispatcher family of document workflows  
solutions with people-based workflows to open up a  
whole new range of tasks that can be optimized.

**Learn  
MORE!**



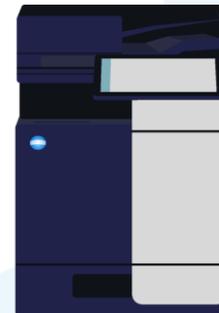
### DISPATCHER ScanTrip Cloud

Cloud Based Document  
Scanning Management

**Contact For Pricing**  
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Ideal for businesses with a focus on optimizing  
their simple document process workflows.

**Learn  
MORE!**





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